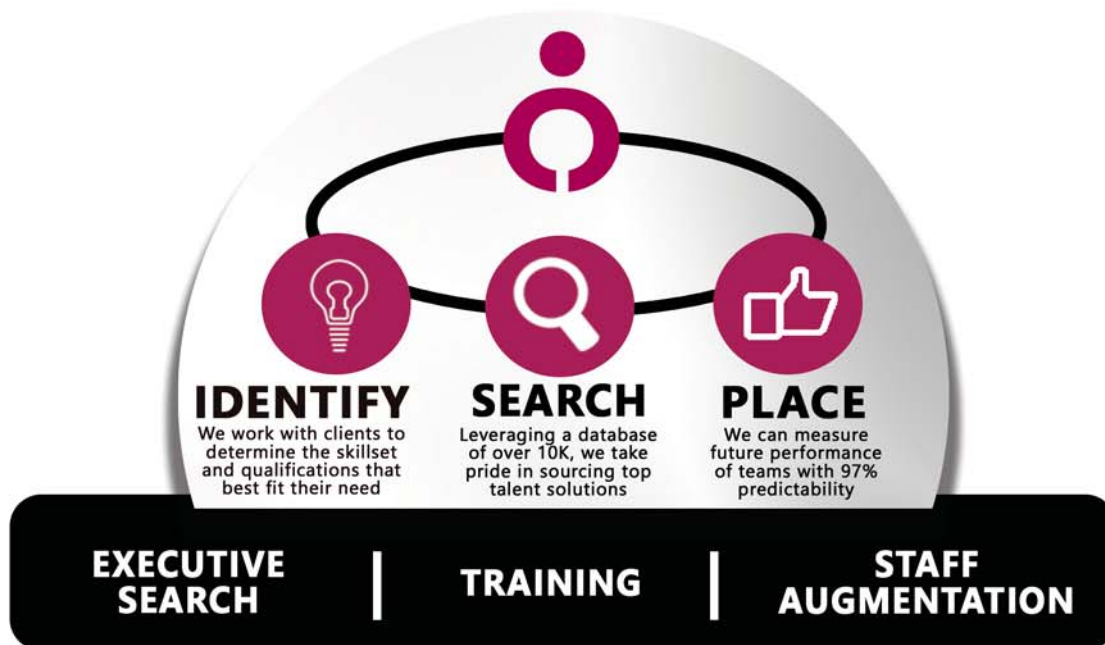


# PROFESSIONAL Search Services

As the technological long tail theory extends, so too does the need to be versed in multiple existing and emerging technologies. At TD Madison & Associates, our focus is finding top-notch leaders who possess the necessary technical expertise our clients are looking for – whether it be long-term placement, top-level technical training, or staff augmentation.

Finding the right fit can be a time-consuming and expensive challenge. We make it easy for our clients by working closely with them to comprehensively understand their needs, objectives, and culture. From there, we rely on our premium search capabilities and existing database of over 10,000 leaders across the country with whom we've connected.



Save time and money when you rely on our industry-recognized expertise to fulfill your hiring needs.

Whether we are helping to build your leadership team through executive search, sourcing top-notch trainers to take your company to the next level, or providing staff augmentation, our fundamental services, include:

- Learning the client's business objectives and corporate culture
- Identifying well-qualified candidates in a timely manner
- Determining the candidates' skills and key behavioral traits using the Leadership Model
- Determining best fit for the opportunity
- Providing documented feedback to the client
- Delivering best in class solutions on time and within budget

**T D M A D I S O N**  
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tdmadison.com | dmadison@tdmadison.com | 757-425-9950

# PROFESSIONAL Search Services



## EXECUTIVE SEARCH

We strive to find and connect our clients with superior talent. Using a comprehensive approach and performance-based interviewing techniques, we are able to properly assess the right qualifications needed for both the position and the company's culture.



## TRAINING

With diverse and emerging technologies, it is imperative to not only be aware of, but also well-versed in the existing technical standards, capabilities and workflows. As experts in sourcing top technical talent, we can assist in filling critical corporate training needs by providing certified and expert trainers who are ready to work with your team. Our capabilities also include staffing solutions for content development and instructional system design.



## STAFF AUGMENTATION

There are times when high-quality technical expertise is required for a temporary increase in staffing needs brought on by short-term projects. Outsourcing such positions allows for flexibility in commitment. By aligning ourselves closely with our clients, we are able to properly identify the needs and source the solution. Relying on our database of more than 10,000 top-level technical experts, we are able to help our clients find talent that fits their needs without compromising the expertise warranted.

**T D M A D I S O N**  
A N D A S S O C I A T E S

Founded in 1999, TD Madison & Associates (TDM) is a leading technology executive search firm specializing in the broadband and telecommunications industries. With over three decades of experience, TD Madison & Associates operates on the premise that truly exceptional companies have truly exceptional leaders. We serve as a corporate executive partner who focuses on aligning leadership teams for long-term sustainability and continued success. For more information, visit [www.tdmadison.com](http://www.tdmadison.com).